

POOR OVERALL FORECAST ACCURACY?

UNABLE TO PREDICT SHORT TERM DEMAND CHANGES?

LOWER SERVICE LEVELS AND EXCESS INVENTORY?

Traditional demand planning, advanced Demand Sensing and forecasting analytics

## SAP IBP FOR DEMAND

### CUSTOMER BENEFITS

- Build comprehensive and accurate demand plan by consolidating multiple demand plans
- Lower inventory targets with reduced forecast error
- Reduce stock-outs and improve service levels with accurate short term forecasts
- Visualize and manage plan deviations with embedded analytics

### ALPHACHAIN'S IBP SERVICE OFFERINGS

- Detailed SYSTEM DEMOS for your selected processes to get a closer look at the latest SAP IBP offerings
- PROOF OF CONCEPT workshops using SAP IBP for Demand with a rapid prototyping approach to show-case customer specific scenarios. In these workshops you can realistically foresee your company's key business processes in this new software and alphachain Consulting will support you in building an implementation roadmap
- Fast and smooth implementation through leveraging the SAP RAPID DEPLOYMENT CONTENT with a head start through prototype transfer
- SOLUTION EXPERTS and PROJECT MANAGEMENT for your project through every phase: from developing your own IT solution to implementation, data migration, training, cutover, go-live and support

### SAP IBP FOR DEMAND FEATURES

- ADVANCED STATISTICAL MODELS**  
Time-series and regression based models as well as pre- and post-processing algorithms
- DEMAND PLANNING COLLABORATION**  
Integration of multiple demand streams to arrive at a single, comprehensive demand plan
- DEMAND SENSING**  
Advanced pattern recognition algorithm to identify short-term demand changes. Refine short-term forecasts to drive better fulfilment and inventory reduction
- EXCEPTION MANAGEMENT**  
Automated alerts to monitor forecast errors to focus on problem materials and to identify opportunities to improve forecasts
- EMBEDDED ANALYTICS**  
On-the-fly visualisations for any demand key-figure and KPIs
- SIMPLIFIED USER INTERFACE**  
Microsoft Excel based user front-end and role based user concept

